



**FEDERAL PUBLIC SERVICE COMMISSION**  
**COMPETITIVE EXAMINATION-2024 FOR RECRUITMENT**  
**TO POSTS IN BS-17 UNDER THE FEDERAL GOVERNMENT**  
**PSYCHOLOGY**

Roll Number

<b>TIME ALLOWED: THREE HOURS</b>	<b>(PART-I MCQs) MAXIMUM MARKS: 20</b>
<b>PART-I (MCQs) : MAXIMUM 30 MINUTES</b>	<b>(PART-II) MAXIMUM MARKS: 80</b>
<b>NOTE: (i) First attempt PART-I (MCQs) on separate OMR Answer Sheet which shall be taken back after 30 minutes.</b>	
<b>(ii) Overwriting/cutting of the options/answers will not be given credit.</b>	
<b>(iii) There is no negative marking. All MCQs must be attempted.</b>	

**PART-I (MCQs)(COMPULSORY)**

**Q.1. (i) Select the best option/answer and fill in the appropriate Box  on the OMR Answer Sheet.(20x1=20)**

**(ii) Answers given anywhere else, other than OMR Answer Sheet, will not be considered.**

1. **“Give me a child till that child is five years old, and I will make of him anything you want doctor, lawyer, thief”, a likely quote from:**  
 (A) Thorndike (B) Watson (C) Hull (D) Pavlov
2. **First experimental lab of Psychology was established in:**  
 (A) France (B) America (C) Germany (D) Japan
3. **The \_\_\_\_\_ is associated with the hypothalamus.**  
 (A) Refined body movements (B) Spatial perception  
 (C) Long-term planning (D) Homeostatic regulation
4. **The “fight or flight” response to a perceived threat is associated with increased activity of:**  
 (A) Sympathetic Nervous system (B) Para-sympathetic Nervous system  
 (C) Cerebral cortex (D) Corpus collosum
5. \_\_\_\_\_ styles of parenting Baumrind identify.  
 (A) Autocratic, Democratic, Laissez-faire (B) Authoritarian, Authoritative, Permissive  
 (C) Pre-conventional, Conventional, Post-conventional (D) Moving against, Toward, Away from
6. **According to Piaget theory in \_\_\_\_\_ stage child can understand that a ball of clay can take a different shape without losing or gaining substance.**  
 (A) Sensorimotor (B) Preoperational (C) Concrete-operational (D) Formal-operational
7. **The little bumps visible on your tongue are:**  
 (A) Taste buds (B) Axon (C) Papillae (D) Receptors
8. **The basilar membrane plays an important role in:**  
 (A) Vision (B) Hearing (C) Olfaction (D) Taste
9. \_\_\_\_\_ is based on the principles of classical conditioning.  
 (A) Token economies (B) Differential reinforcement  
 (C) Contingency management (D) Systematic desensitization
10. **Kohler’s experiments with chimpanzees demonstrate that chimps are capable of:**  
 (A) One-trial learning (B) Insight learning (C) Trial & Error learning (D) State-dependent learning
11. **Iconic memory refers to:**  
 (A) Visual working memory (B) Auditory working memory  
 (C) Visual short-term memory (D) Visual sensory memory
12. **A major distinction between episodic and semantic memory was central to the work of:**  
 (A) Miller (B) Tulving (C) Ebbinghaus (D) Skinner
13. **Theory described by Abraham Maslow is known as:**  
 (A) Hierarchy of needs (B) Equity theory (C) Psychoanalysis (D) Cognitive dissonance theory
14. **A hungry person would find food to be a:**  
 (A) Primary reinforcer (B) Secondary reinforcer (C) Negative reinforce (D) None of these
15. **The opponent process theory has been prominent in the field of:**  
 (A) Vision (B) Learning (C) Neurosis (D) Emotion
16. \_\_\_\_\_ studies the relationships among employees affect those employees and the performance of a business.  
 (A) Industrial Psychology (B) Organizational Psychology  
 (C) Social Psychology (D) Clinical Psychology

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17. **Maria refuses to study for an exam, saying that fate will decide her grade. \_\_\_\_\_ provide plausible explanations for her behavior.**  
 (A) Self-monitoring (B) The placebo effect (C) The halo effect (D) Locus of control
18. **When you focus on two or more things at the same time, you're using:**  
 (A) Divided attention (B) Sustain attention (C) Selective attention (D) Alternating attention
19. **The field theory was developed by:**  
 (A) Solomon Asch (B) Leon Festinger (C) Fritz Heider (D) Kurt Lewin
20. **Salma has always strongly believed that it is wrong to cheat. But after she herself cheats on a quiz, her attitude toward cheating becomes significantly less harsh is the example of:**  
 (A) Cognitive dissonance theory (B) Self-perception theory  
 (C) Reinforcement theory (D) None of these

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**PART-II**

- NOTE: (i) Part-II is to be attempted on the separate Answer Book.**  
**(ii) Attempt ONLY FOUR questions from PART-II. ALL questions carry EQUAL marks.**  
**(iii) All the parts (if any) of each Question must be attempted at one place instead of at different places.**  
**(iv) Write Q. No. in the Answer Book in accordance with Q. No. in the Q.Paper.**  
**(v) No Page/Space be left blank between the answers. All the blank pages of Answer Book must be crossed.**  
**(vi) Extra attempt of any question or any part of the question will not be considered.**

- Q. No. 2.** Explore the field of cognitive psychology by discussing key concepts such as memory, problem solving and decision-making. Critically evaluate the Piaget's cognitive developmental theory with examples. **(20)**
- Q. No. 3.** Why Emotional Intelligence (EI) is more important than Intelligence Quotient (IQ)? Which one, do you think, matters more for your career & personal development. **(20)**
- Q. No. 4.** Define the concept of emotions in psychology. Compare and contrast the James-Lange theory, Cannon-Bard theory and Schachter-Singer two-factor theory. Illustrate your answer with real-life examples. **(20)**
- Q. No. 5.** Describe Psychoanalytical approach by Freud and what are the techniques used in psychoanalytic therapy? **(20)**
- Q. No. 6.** Discuss the biological, social and personality factors behind the anxiety disorders. Differentiate between panic disorder, phobias and obsessive-compulsive disorder according to the DSM criteria. **(20)**
- Q. No. 7.** Explain Milgram's experiments on obedience. Discuss the major criticism on Milgram's experiments. **(20)**
- Q. No. 8.** Write short notes on any two of the following. **(10 each) (20)**  
 (a) Pituitary gland  
 (b) Thyroid gland  
 (c) Adrenal glands

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